

Table 2.0. U.S. Merchant Wholesale Trade Sales¹, Including Manufacturers' Sales Branches and Offices - Total and E-commerce: 2007 and 2006

[Estimates are based on data from the 2007 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 2.0A]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		2007		2006						
		Total	E-commerce	Revised Total	Revised E-commerce	Total Sales	E-commerce Sales	2007	2006	2007
42	Total Merchant Wholesale Trade Including MSBOs ²	5,782,065	1,226,071	5,526,221	1,193,962	4.6	2.7	21.2	21.6	100.0
423	Durable goods	2,880,374	581,109	2,838,727	579,110	1.5	0.3	20.2	20.4	47.4
4231	Motor vehicles and automotive equipment	677,863	311,824	696,623	320,501	-2.7	-2.7	46.0	46.0	25.4
4232	Furniture and home furnishings	83,067	12,083	84,733	12,211	-2.0	-1.0	14.5	14.4	1.0
4233	Lumber and other construction material	155,905	9,048	173,390	8,878	-10.1	1.9	5.8	5.1	0.7
4234	Professional and commercial equipment and supplies	524,856	116,862	513,660	109,750	2.2	6.5	22.3	21.4	9.5
42343	Computer equipment and supplies	280,072	68,148	276,625	65,048	1.2	4.8	24.3	23.5	5.6
4235	Metals and minerals, excluding petroleum	218,899	12,273	214,753	12,110	1.9	1.3	5.6	5.6	1.0
4236	Electrical goods	432,380	49,705	404,192	48,295	7.0	2.9	11.5	11.9	4.1
4237	Hardware, plumbing and heating equipment	106,682	12,980	109,045	(S)	-2.2	(S)	12.2	(S)	1.1
4238	Machinery, equipment and supplies	427,011	31,818	413,546	34,417	3.3	-7.6	7.5	8.3	2.6
4239	Miscellaneous durable goods	253,711	24,516	228,785	20,982	10.9	16.8	9.7	9.2	2.0
424	Nondurable goods	2,901,691	644,962	2,687,494	614,852	8.0	4.9	22.2	22.9	52.6
4241	Paper and paper products	140,578	21,746	139,663	19,976	0.7	8.9	15.5	14.3	1.8
4242	Drugs, drug proprietaries and druggists' sundries	514,134	(S)	517,876	322,968	-0.7	(S)	(S)	62.4	(S)
4243	Apparel, piece goods, and notions	132,911	31,481	130,803	29,521	1.6	6.6	23.7	22.6	2.6
4244	Groceries and related products	659,592	109,423	601,337	96,385	9.7	13.5	16.6	16.0	8.9
4245	Farm-products raw materials	171,962	(S)	130,801	5,431	31.5	(S)	(S)	4.2	(S)
4246	Chemicals and allied products	156,179	17,925	149,728	17,882	4.3	0.2	11.5	11.9	1.5
4247	Petroleum and petroleum products	728,129	72,342	642,787	66,913	13.3	8.1	9.9	10.4	5.9
4248	Beer, wine, and distilled beverages	113,118	4,873	107,515	4,771	5.2	2.1	4.3	4.4	0.4
4249	Miscellaneous nondurable goods	285,088	56,016	266,984	51,005	6.8	9.8	19.6	19.1	4.6

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see <http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf>.

Note: Estimates are not adjusted for price changes. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at <http://www.census.gov/wholesale/www/how_surveys_are_collected/index.html>.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2007 Annual Wholesale Trade Survey